



Ed Evarts

Executive Coach & Facilitator – Boston

With over thirty years of innovative leadership and management experience, Ed possesses the ability to build awareness, create action, and deliver results. He has partnered with key leaders in biotechnology, business-to-business services, financial services, healthcare, and government services. His clients include Avecia, Biogen, Blue Cross Blue Shield, The Boston Foundation, Constant Contact, Covidien, edX, GMAC, Harvard Business School, Harvard Pilgrim Health Care, Johnson & Johnson, Keurig, Liberty Mutual, OrthoLite, Partners Healthcare, Takeda Pharmaceuticals, the United States Department of Transportation, and Vertex Pharmaceuticals.

Ed has held leadership roles at Iron Mountain, the (former) Federated Department Stores, and the (former) May Department Stores. As a coach and as a human resources executive, he has supported leaders at all levels of an organization, in a variety of high-impact business areas including account management, engineering, finance, human resources, information technology, legal, marketing, product development, transportation, operations, and sales. Ed is known for his enthusiastic, genuine, accessible, and responsive style.

He is the author of the book *Raise Your Visibility & Value: Uncover the Lost Art of Connecting on the Job*, focusing on seven visibility accelerators that help business professionals become more visible and valuable in their organizations and industry. The book also includes free access to the Raise Your Visibility Indicator, which helps participants identify visibility areas that need attention.

Ed holds a bachelor's degree in Business Administration from the University of Arkansas and received a Certificate in Applied Project Management from Boston University. He is a qualified administrator of the Center for Creative Leadership assessment tools, the Leadership Versatility Index, EQi 2.0 Emotional Intelligence, Hogan Assessment series, Team Emotional Intelligence Survey, Raise Your Visibility Indicator, TypeCoach personality preference assessment, Line-of-Sight[®] strategic planning assessment, Myers-Briggs Type Indicator[®] instrument, FIRO-B[®] Interpersonal Orientation assessment, Thomas-Kilmann Conflict Mode instrument, and Lominger Voices[®], a 360° feedback tool.

Ed is a Professional Certified Coach with the International Coach Federation and a Board Certified Coach with the Center for Credentialing and Education. He is Past-President of the New England Chapter of the International Coach Federation. Ed is also a volunteer coach for the Coaching for Leadership and Teamwork Program (CLTP) at Babson College.